

	Company	First Name	Last Name	Job Title	Note	Company Profile	Interested in the Following Branches
1	4 Way Suspension Products Pty Ltd	Ed	Crowther	General Manager	Firm is based in Marsden Park, Western Sydney. New South Wales, Australia	<p>4 Way Suspension Products Pty Ltd are a company which specialises in manufacturing 4x4 automotive after market suspensions and offers a comprehensive range of products aimed at the 4x4 markets both in Australia and Internationally. Our products are sold under the <i>Tough Dog</i> brand name. We supply products to over 650 dealers within Australia and around 60 distributors located in around 50 countries globally. Some of the markets which we cover include 4x4, mining, military applications, camper vans and caravans and commercial fleet sales.</p> <p>Our products are recognised as a premium brand and are sold and marketed as such. The company was started in 1985 by our Managing Director, Mr John Agostino and is situated in a purpose built facility located in Marsden Park, Western Sydney, approximately 50 kilometres from the Sydney CBD. Within our facility we look after sales and service, research and development (all done in-house) production, warehousing and logistics and exports.</p>	We would like to connect with companies involved in the 4x4 industry, mining, the military who use armoured vehicles, off road activities and tour operators who use 4x4 vehicles, plus companies involved in the automotive industry.
2	Advanced Navigation Pty Ltd	Sion	Rowlands	Head of EMEA Sales	Sion is based in the UK. Sian can only meet on 21 February as he will be traveling on 22 February.	<p>Advanced Navigation is a privately owned Australian company that specialises in the development of navigation technologies and robotics. The company has a focus on generating products of the highest quality standard, both in terms of hardware and software. The company's founders came from a background in mission critical robotics built to military specifications and this can be seen through Advanced Navigation's products. Advanced Navigation's engineers have specialised expertise across a broad range of fields including sensors, GNSS, inertial navigation, RF technologies, acoustics, robotics, AI and algorithms.</p>	We would like to connect with companies across all industries interested in integrating navigation and positioning technology into their products.
3	Anspec Pty Ltd	Jeric	Cueno	Sales Director	Jeric is based in Thornleigh, NSW, Australia	<ul style="list-style-type: none"> -Anspec is a supplier (consolidator) of pharmaceutical, medical, dental and consumable products to medical wholesalers, distributors, and healthcare establishments. Operating for 30 years. -They are specialists in procurement, distribution, and supply chain management in this heavily regulated industry. -Anspec serves government, private healthcare and retail customer requirements. -We are licensed to wholesale as well as store and distribute controlled substances (up to Schedule 8) internationally -Anspec is pharmaceutically approved by the Australian Department of Health Therapeutic Goods Administration for its temperature-controlled, secure warehouse and supply chain including cold chain products. -Anspec is experienced in handling validated shipments of pharmaceutical and medical products into internationally including into the Middle East for specialized medicines supply. -Anspec's expertise lies in sourcing niche and hard/difficult to source prescription pharma products. 	<p>What we look for:</p> <ul style="list-style-type: none"> -Licensed importers of pharma/medicinal and OTC products, familiar with the product registration process and actively selling to government, private healthcare and retail segments in the EU. -We are looking to engage with product manufacturers in Europe, we bid for pharma tenders in South Pacific, we would like to establish relationships who are willing to work with tender business. -We're looking for 'smaller' pharma/generic manufacturers interested in opportunities in our area. This would need to be approved by Austrade prior to continuing.

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4	Automated Road Rehabilitation Business Systems (ARRB)	Garry	Warren	Managing Director	Swedish office in Malmö is responsible for the Czech Republic. Garry is based in Melbourne	ARRB Systems (ASPL) is a world-renowned roadway and pavement infrastructure data collection company that develops and provides the most advanced products, services, and proven technologies to efficiently collect accurate and actionable roadway infrastructure data. ASPL has provided pavement and roadway condition evaluation services for numerous clients at the municipal, state, federal, and international levels. ASPL uses state-of-the-art equipment, advanced software, and highly qualified professionals to meet the needs of clients to achieve their roadway evaluation goals. ARRB Systems is a global company with a presence in Australia, USA, India, South Africa, and Sweden.	Roadway and pavement infrastructure construction.
5	Billi Australia Pty Ltd	Hynek	Volovecky	Commercial Director	Hynek is based in Česlice in outskirts of Prague	BILLI AUSTRALIA PTY LTD has been at the forefront of the instant filtered boiling and chilled water systems industry for over 30 years. Designed and made in Australia, Billi supplies under-bench instant filtered boiling, chilled and sparkling drinking water to residential and office kitchens. The firm has developed an impressive export plan. To support this plan in Central Europe, in the Czech Republic the increasing sales are secured via Czech based firm Waterlogic CZ.	We offer unique instant filtered boiling and chilled water systems to residential and office kitchens.
6	Energy Exemplar Pty Ltd	Dion Laura	Murrell-King Quinones	Regional Director, South-East Europe Sales Development Lead, EMEA	Dion and Laura are based in the UK	Founded in 1999, Energy Exemplar® develops and supports PLEXOS®: the best-in-class integrated electric power/water/gas simulation software, with a global customer base. Our dedicated and highly skilled ISO 9001:2008 certified development team ensures that the PLEXOS® Integrated Energy Model software delivers the latest technologies and is developed to the highest standards while remaining a highly transparent and open system. We back our software with quality local technical support, consulting, data and implementation services. We constantly strive to offer the most advanced simulation software solution to our customers, and we have a track record of being first-to-market with innovations in mathematical optimisation-based 'system of systems' simulations. What we offer: PLEXOS is a unified energy modeling and forecasting software platform. Our powerful simulation engine analyses energy models ranging from long-term investment planning to medium-term operational planning and down to short-term, hourly, and intra-hourly market simulations. While other simulation software only models energy markets separately, PLEXOS allows you to understand the market variations across the entire energy landscape. The result: co-optimized interdependent energy market simulation that enables you to uncover hidden value. <ul style="list-style-type: none"> •Co-optimization (Power, Gas, Hydrogen) •Hydro-optimization •Gas Investment planning •Renewables and ancillary markets •Renewable Investment Planning •Multi-objective decision optimization •Financial Optimization...and more In summary, PLEXOS is the Energy Digital Crystal Ball of the future!	What we look for: Transmission system operators, energy consultants, regulators, energy suppliers, utilities, large prosumers (i.e. paper mills, heavy intensive energy users)

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7	Caretech Services Pty Ltd	Gregg	Boalch	Managing Director	Firm is based in Australia	<p>Developer of a mobile app for eHealth records optimisation. We have a number of videos on the Caretech Services YouTube channel – probably our Understanding the SIP System will give you the best overview of the full system. The links are:</p> <p>- https://www.youtube.com/channel/UC-Klg9N-t40_yK4mo7SNxUg - https://www.youtube.com/watch?v=aCiafsLE0bc</p>	<p>We would like to connect with Health service providers and their pharmaceutical suppliers.</p> <p>We integrate supply chain with eHealth records using intelligent procedural packaging and digital health mobile application. At CareTech, we are continually researching and refining our Secondary Packaging / IoMT SmartPack™ Solutions Technologies to save more lives.</p>
8	Future Fibre Technologies (FFT)	Ali	Özkök	Regional Manager	Ali is based in Istanbul, Turkey	<p>Future Fibre Technologies (FFT) manufactures and markets a range of fibre optic intrusion detection and location systems that are, quite simply, the world's most effective solution for securing high value assets and critical infrastructure.</p> <p>Deployed by some of the most security conscious industrial, military and government organisations in the world, FFT's advanced applications include:</p> <ul style="list-style-type: none"> - Perimeter intrusion (fence mounted and covert buried) - Data network tapping and tampering detection - Oil and gas pipeline third party interference (TPI) - Other applications including health, safety and traffic monitoring <p>FFT has more than 1,500 systems installed in 69 countries, supporting a wide range of customers.</p> <p>FFT is an Ava Group company, a market leader of risk management services and technologies, trusted by some of the most security conscious commercial, industrial, military and government clients in the world.</p>	We would like to connect with Oil and Gas Companies, Aviation authorities, Military, Power, Telecom and water utilities and border management.
9	Immersive Technologies Pty Ltd	Lucas	Natoli	Commercial Director	Lucas is based in Germany	<p>Developer of mining equipment simulators with a proven track record of delivering significant and measurable in-field cost reductions, productivity gains and safety improvements.</p> <p>Our mission is to increase your site's profitability by optimizing the safety and productivity of operators. Immersive Technologies has deployed their solutions in 45 countries and works closely with resource operations and equipment manufacturers to solve real industry problems in areas of safety, productivity, reactive maintenance and the availability of skilled personnel.</p> <p>Immersive Technologies is dedicated to providing outstanding service. To deliver on this commitment the company has customer sales and support offices located close to its customers in Perth and Brisbane Australia, Salt Lake City USA, Calgary, Ottawa & Vancouver Canada, Monterrey Mexico, Lima Peru, Santiago Chile, Bochum Germany, Johannesburg South Africa, Jakarta and Russia.</p>	Mining, Security and Safety.
10	Jeanette Roberts Consulting	Jeanette	Roberts	Founder and Managing Director	Jeanette is based in Nedlands, Western Australia	<p>An international executive with 39 years' experience in energy and resources, with a deep understanding of project development in capital intensive industries. Current roles include independent Non-Executive Director of the Australian Institute of Marine Science, Joint Accreditation System of Australia and New Zealand, and Chair of Barking Gecko Theatre. Ms Roberts is also Director of a boutique advisory business, offering strategic advice. Media and industry commentary to clients in energy, resources and infrastructure.</p>	<p>Energy, resources and infrastructure.</p> <p>Keen to connect with companies looking for market intelligence, support and assistance</p>

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11	Marr Contracting Pty Ltd	Mark	Fellows	General Manager	Mark is based in the UK	<p>Marr Contracting are world leaders in the design and delivery of heavy lift luffing tower crane solutions. We're not just a crew and cranes for hire. We're big thinkers and problem solvers who love a challenge. With more than 80 years' experience working on large-scale construction projects around Australia, the UK, Europe and Middle East, we know what it takes to get the job done. We turn up ready to go.</p> <p>With a string of 'world firsts' to our name – including the design of the world's largest capacity tower crane, the Marr 2480D Heavy Lift Luffer (HLL) – we believe that anything is possible, no matter how big or complex. We deliver value through the unique combination of our intellectual property (IP), experience, proven service delivery and people.</p>	Our expertise spans the construction, mining, oil and gas, power, nuclear, major transport infrastructure and marine sectors.
12	Soho Flordis International (SFI) Health Pty Ltd - BRANDS	Michaela	Dostalova	Marketing and Sales Associate	Michaela is based in Bioggio, Switzerland	<p>SFI Health is a mid-size global leader in developing & delivering human microbiome and cognitive natural health solutions that enable people to make informed health choices confidently. Developer and manufacturer of a range of supplementary health products, specialising in microbiome support and cognitive health. SFI Health offers natural food supplements through distributors in the EMEA region and is currently looking to expand its portfolio in the Czech Republic.</p> <p>What we are looking for: Distributor of pharmaceuticals experienced in distributing natural medicines looking for (exclusive) relationship. First Choice partner: currently distributes branded products in the Health Care market segment such as: OTC Drugs (including Herbal Traditional Medicines), Homeopathic Medicines, Food Supplements (Nutraceutical/Cosmeceutical) Second Choice: currently distributes branded products in the Personal Care, Special Food, Patient Care (i.e., Medication) Can be considered preferred factors:</p> <ul style="list-style-type: none"> a) ownership of pharmacies. b) strong cooperation agreement with physical and virtual «chains»; c) ongoing export operations towards neighbouring countries with business affinity. 	<p>What we look for: Distributor of pharmaceuticals experienced in distributing natural medicines (with marketing support in the local market).</p> <p>What we offer: Natural food supplements in cognitive (memory, concentration, learning difficulties), microbiome and wellbeing category (immunity and prevention), research and development, contract manufacturing (manufacturing sites in Switzerland, UK, USA).</p>

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	Soho Flordis International (SFI) Health Pty Ltd - SOLUTIONS	Sabrina	Consonni	Marketing Manager	Sabrina is based in Bioggio, Switzerland	<p>SFI Health Solutions is a Global Specialist Nutraceutical and Pharmaceutical CDMO. We are a full-service Contract Development and Manufacturing Organisation (CDMO) trusted by clients to Design, Develop and Deliver natural healthcare products to the very highest standards.</p> <p>With world-class production facilities with high certifications levels in Switzerland, UK, and the USA, SFI Health Solutions is an Australian based company operating in fact as a custom formula supplement contract manufacturer, helps natural healthcare companies realise their opportunities and address their challenges.</p> <p>Our production capabilities are: Encapsulation, Tableting, Tablet coating, Dry blending, Wet granules, Liquids, Mixing, Powder Blending. We pack: Blister, Bottle labels, Custom sticks, Liquids into bottles, Product serialization via label and product coding, Pills into glass and HDPE bottles, Powder/granules in sticks, Pills into PET.</p> <p>As developer and manufacturer of a range of supplementary health products, specialising in natural extracts, we believe we have the responsibility to bring proven natural health solutions to people's healthcare needs.</p>	<p>What we look for: Business partners which would be interested in our Contract Development and Manufacturing (CDMO) expertise.</p> <p>What we offer: Licensing out activities for clinically proven products. Contract development and manufacturing services from developing a product idea to its industrial production (Private/White Label from Switzerland), including finish product solutions. Manufacturing sites in Switzerland, UK and USA.</p>
13	SWAG - VEGGIE SAVER	Peita Mark	Pini Dopson	CEO Sales Manager Europe	Firm is based in Australia	Designer and manufacturer of a patented, 100% natural, non-toxic, reusable, machine-washable & compostable produce bag, helping to reduce waste and plastic pollution in households. Aimed to keep fruits and vegetables fresh and tasty.	We would like to connect with distributors of green, bio and environment friendly solutions and products.